



Date: February - 2007

Volume: 4

Greetings from the Board

As we move into 2007, the board continues to work to make SFNE more user-friendly and offer a variety of programs to address the needs of the membership. The board is currently looking at options for administrative support services in order to be more responsive to your needs in a timely manner.

The board has been busy with program development for 2007. The spring membership meeting will address contract issues and marketing initiatives. WPI's annual conference will be on May 24 and the board has decided to offer one free admission to the WPI conference to all SFNE members in order to encourage participation and increase networking opportunities. Planning for the golf outing is in the early stages. Last year's golf outing was well received by those who attended and we are anticipating an even better turnout this year. The fall/annual membership meeting will once again provide an update on the steel market.

The membership committee was expanded last fall under the chairmanship of Eric Greene. The membership committee has initiated two new programs to help recruit new members. The first program is a joint venture with AISC where new members of SFNE will receive a discount on pre-registration to AISC's conference in April. The second program is an incentive program to current members. Any member who helps recruit a new member will receive a \$50 gift card. Membership is growing and in the last part of 2006 we added 7 new members to our roll.

We need your help, both in recruitment and feedback, to continue the growth of SFNE. We look forward to your active participation in the association. This is your association; we need your input and participation to shape the organization to better serve you. The board would like to thank you for your continued support and hopes that 2007 is a prosperous year for all its members.

Thank you,
Hollie Noveletsky
SFNE, President

STATE OF NEW HAMPSHIRE

In the fall of 2006, HB 1131-R (the prompt pay bill) was passed through study committee with the requirement that further negotiation between opposing sides take place in order to develop acceptable wording. On Friday, Jan 19th, the Associated Builders and Contractors mediated a meeting between interested parties supporting HB 1131-R and a representative of the Bankers' Association which spoke out against the bill at

the study committee hearing last fall. The Bankers' association raised several concerns including: they want retainage addressed in the bill (it is presently being looked at else where) and they do not want the bill to supersede existing contracts (which the bill's wording clear states it does not). At the end of an hour meeting, there was little progress made. Further negotiations will be arranged through the continued efforts of ABC.

WELCOME TO SFNE's
NEWEST MEMBERS:

AMERICAN STEEL FABRICATORS
328 SawRoad,
Greenfield, NH 03047

REPUBLIC IRON WORKS INC.
40 Champion Drive
Chicopee, MA 01020

LAKES REGION STEEL DESIGN
37 Webster Lake Road
Franklin, NH 03235

RIGHTER GROUP, INC
11 Upton Drive
Wilmington, MA 01887-1018

**CHARLES LEONARD
CONSTRUCTION CO, INC.**
183 Pembroke Road
Concord, NH 03301

SURFACEWORX
124 Turnpike Street, Unit 12
West Bridgewater, MA 02379

LAW OFFICE OF E. MELVIN NASH
Suite 241, 1330 Beacon Street
Brookline, MA 02446

UP-COMING EVENTS

April 5, 2007

SFNE's General Membership Meeting

Place:

Publick House, Sturbridge, MA

Time:

12-5pm

with cash bar to follow

Speakers:

Attorney Melvin Nash

**will be speaking about a variety
of contract related issues**

Chris Moor, Industry Mobilization

Director of AISC Marketing

**will be speaking on what AISC is doing
to increase steel's market share and how
we as fabricators and industry related
companies can assist in this endeavor**

May 24, 2007

Worcester Polytechnic Institute's

Annual steel design Conference

More information to come...

September 10, 2007

Second Annual SFNE Golf Outing

and Networking Event

Wedgewood Pines Country Club, MA



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