



Date: June - 2006

Volume: II

Greetings from the Board

It is with great sadness that the Board would like to extend its condolences to the family and friends of Frank Gorham of Duncan Galvanizing. Frank was well respected and a true friend to the industry. He will be greatly missed.

The Board would also like to extend its deepest condolences to John de Vries and Walter Lipsett of Central Steel Supply, for the loss of their beloved wife and daughter Susan. Our thoughts are with you during this very difficult time.

At the April Board meeting, the BOD approved the final draft revision of the By-laws of SFNE. This final draft includes all of the changes outlined in last quarter's newsletter and reflects the more inclusive nature of the reorganization that is underway. The Board will be sending out copies of the original By-laws and the final draft voted on by the BOD. Please review both copies so that you are aware of the changes incorporated into the final draft. The final draft will then be voted on by the general membership at the fall annual meeting of SFNE. Look for the By-laws towards the end of the summer with the announcement of the annual fall meeting.

And finally after many years of service and direction to SFNE, Emile Troup has decided to step down from his position as consultant to SFNE. Emile has been a driving force in SFNE since its inception. We would like to acknowledge and thank him for all his efforts over the years and we wish him well with his future endeavors.

Sincerely,
Hollie Noveletsky
SFNE, President

"IN MEMORY OF FRANK GORHAM"

The New England steel industry lost a good friend when Frank Gorham, Vice President of Sales for Duncan Galvanizing, passed away suddenly on April 13.

Frank was more than a salesman, he was a trusted and valued friend to many of us in the steel business. We came to rely on him for technical advice and expertise when it came to hot dip galvanizing and fabricating for galvanizing. He willingly shared his 41 years of experience no matter how large or small the project or how trivial the question might have been. To Frank, every question represented an opportunity to help a friend, not to sell a customer.

He believed in his product and supported his industry. As an active member of the Steel Fabricators of New England, Frank was committed to the advancement of the profession and encouraged many companies to join or become more active in the Association.

He was a throwback to the "old days" (and many might say the GOOD old days). Although the people he called on often competed with one another, Frank respected each one of them and never carried "tales out of school". If he couldn't say something nice about someone, he would say nothing. If he quoted a price to a customer, that price was quoted to everyone. His integrity was never questioned.

Frank was a big man. An ex-paratrooper standing six and a half feet tall and weighing over three hundred and fifty pounds, he could intimidate anyone. But everyone who knew him, knew that he was a gentle giant. He rarely cursed, and never got angry. His demeanor was always laid-back. He handled himself and represented his company in a professional manner.

Frank Gorham was a gentleman and he will be missed.

By: *Howard Levine*

LEGISLATIVE UPDATE:

STATE OF MASSACHUSETTS

The draft of the prompt pay bill is currently being reviewed by the legal counsel of the ASM before being filed with the legislature. They are hoping to be ready to file for the next legislative session.

Regarding the MA HBs 1089 & 2918 concerning fireproofing, both bills were referred to committee. This means that they did not make any movement this legislative session and will need to be re-filed next session.

STATE OF NEW HAMPSHIRE

The prompt pay bill filed in NH, HB 1107, was initially sent to subcommittee by the Commerce committee. Subsequently, the subcommittee voted to send the bill to interim study. This means that there will be three state representatives who will hold hearings over the summer to try to draft a new bill that can be agreed upon by most parties and that will need to be re-filed in January 2007.

UP-COMING EVENTS

New AISC Specifications

www.AISC.org

9/26/06

Boston, MA

9th Bi-annual Steel Bridge Forum & Expo

www.ssfne.org

11/9/06

TBA

MEMBERSHIP DRIVE

SFNE's BOD would like to encourage all members to approach their colleagues, customers, suppliers, etc. to join our association. SFNE's primary focus is to provide a collegial setting for members of the steel industry to network. An active and committed membership is the association's greatest asset. Currently, there are 53 fabricators and 37 non-fabricator members. We look forward to growing our membership in order to strengthen New England's steel industry's presence in the construction market. The web site can supply information and membership applications: www.ssfne.org.



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