



SFNE Membership Meeting

Thursday, October 16, 2008
Highlander Conference Center, Manchester, NH

Why Attend?

- ✓ Network with your colleagues in the steel industry.
- ✓ Gain insight from one of the industry's foremost experts on how the escalating cost of steel will affect your business.
- ✓ Learn what you can do to ensure that more construction projects use steel.

Who Should Attend?

- ✓ Steel Fabricators
- ✓ Architects/Designers
- ✓ Structural Engineers
- ✓ Erectors
- ✓ Detailers
- ✓ Steel Industry Vendors

Agenda

4:00 pm - 5:00 pm

Registration
Networking Reception
Sponsor Visits

5:00 pm - 6:00 pm

Buffet Dinner

6:00 pm - 7:30 pm

Speaker's Presentation
and Q & A

Guest Speaker
John Cross, Vice President
AISC

An Industry Outlook: 2009 and Beyond What will the future hold for the steel industry?

SFNE is pleased to invite you to attend a Membership Dinner Meeting on **Thursday, October 16, 2008**. The event will provide you with both networking opportunities and the chance to hear from **John Cross**, Vice President, American Institute of Steel Construction (AISC).

John's presentation will examine the trends that will impact the structural steel industry over the next decade and discuss how to best prepare to meet those challenges. Topics will include new forms of project delivery, eConstruction and eCommerce, sustainability and the changing workforce.

As a follow up to the mill's spring presentation on supply and demand, John will also discuss the cost/price dynamic of steel, present his forecast for the near future and talk about how to react to the negative comments regarding steel's price increases in the market place. John will also talk about how fabricators can help the cause for more projects going steel.

A Sponsorship Opportunity

SFNE members can demonstrate their support of the structural steel industry and increase their visibility in the marketplace by becoming a Membership Meeting Sponsor. Sponsors can set up a table-top exhibit to present company products or services during the event.

Sponsors will also receive a link on the SFNE website, a sign, recognition in the marketing materials and in the program booklet. Tables can be set up prior to registration and remain up through the networking reception and dinner program. The cost for sponsorship is \$100. (*Dinner is not included in the sponsor fee.*)

Dinner/Program Fees: Members: \$75 • Non-Members: \$150

Company _____

Street _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Name # 1 _____

Email _____

Name # 2 _____

Email _____

Please make check payable to SFNE
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North Attleboro, MA 02763
Phone: (603) 766-7363
Fax: 508-695-0039
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Fees Enclosed:

Dinner Fee: _____

Sponsor Fee: _____

Total: _____