

# SFNE NEWS

## June 2007



### Standard Proposal Approved by SFNE Board

The SFNE Board of Directors is pleased to announce that it has approved a Standard Proposal for the use of the Structural Steel Fabricators. This document was created by Attorneys Mel Nash and Ross Wecker at the request of the SFNE membership.

The purpose of the proposal is to provide SFNE members and other fabricators with a standardized form to use when submitting a proposal to general contractors.

The Standard Form is designed to protect the interests of the fabricators and would be used in most cases to initiate negotiations.

To view the final document and a section-by-section explanatory letter provided by Mel Nash go to the SFNE website -- [www.ssfne.org](http://www.ssfne.org) and click on Latest News.

### Greetings SFNE Members,

SFNE continues to make strides in its efforts to become more responsive to member needs. We have retained the services of Flaherty Associates, a professional management firm that will provide SFNE with a cost-effective way for our association to manage our operations while providing our volunteer leaders with the time needed to focus on furthering the organization's mission and goals. Under the direction of Catherine Flaherty, CAE, Flaherty Associates will coordinate the management of day-to-day administrative activities and develop and execute association services, communications, planning, programs, conferences and events.

In addition to this action we conducted two very successful programs this spring. The April 5th Membership Meeting featured Attorney Melvin Nash who discussed the legal issues affecting steel fabricators. At the May 24th Annual Steel Design Conference, Rafael Sabelli, a well-known industry expert, provided valuable information on seismic brace framing.

Now plans are underway for SFNE's 2nd Annual Golf Classic and Networking Event. The tournament will be held on September 10th at Wedgewood Pines in Stow, Massachusetts.

Perhaps most significant of all is that the SFNE Board of Directors has just approved a Standard Proposal for the use of the Structural Steel Fabricators. Mel Nash and Ross Wecker drafted this proposal and we thank them for their efforts.

This is a major milestone for SFNE and I am confident that this standard proposal will prove extremely helpful to the structural steel industry in New England.

The final proposal is attached along with a letter from Mel, which provides a section-by-section explanation of the document. You can preview the documents by clicking on the links in the sidebar. We would welcome your comments.

With your input and assistance, SFNE will continue to grow in membership and in its ability to meet the needs of its membership. Thanks for your participation and membership in SFNE.

Sincerely,  
**Hollie Noveletsky**  
SFNE President

## Welcome New SFNE Members

### **Coviello Engineering**

341 Dennett St., # 2  
Portsmouth, NH 03801  
Phone: (603) 319-1817  
Fax: (603) 319-1794  
Anthony Coviello  
tony@cov-eng.com

### **Diversified Detaylor, Ltd**

65 Fernwood Drive  
Agawam, MA 01001-3011  
Phone: (413) 789-1320  
Fax: (413) 789-6007  
John Taylor  
john@detaylor.net

### **Tekla Corporation**

114 Town Park Dr., # 500  
Kennesaw, GA 30144  
Phone: (770) 426-5105  
Christian Erickson  
christian.erickson@tekla.com

## WPI Photo Gallery



Hollie Noveletsky, Novel Iron Works, Tina Eaton, Tim's Fabricators



Teresa Vangeli, PB Americas, Steve Stephen, Peddinghaus Corporation, John MacGregor, Megquier & Jones



Ron Morin, Metals USA, Derek Gilbert, Oak Point Associates, Tim Gendron, Tim's Fabricators

## Legislative News

### **Massachusetts**

The "Prompt Pay" bill, H1789, remains in the Committee on Labor and Workforce Development. The bill, drafted by Associated Subcontractors of Massachusetts and supported by SFNE, addresses the systemic problem of slow payment in the construction industry. The proposed legislation promotes "prompt payment" as the industry standard, and applies payment requirements equitably to all parties involved in a project, including owners, general contractors and subcontractors.

### **New Hampshire**

The "Prompt Pay" bill, H1131, was sent to a study committee. This bill also establishes requirements for timely payments under the contract, limits and regulates retainage practices and prohibits blanket "no-lien" clauses. SFNE members will continue to work with the Associated Builders and Contractors next session to obtain passage.

## Second Annual Golf Class and Networking Event

The Steel Fabricators of New England's second annual Golf Classic and Networking Event will be held on September 10th at Wedgewood Pines in Stow, Massachusetts. Please come and enjoy a day of recreation, reconnect with old friends and make new contacts within our industry.

Last year the Golf Tournament was a great success. It met our goals to strengthen the steel construction industry and improve communications by providing SFNE members with more opportunities to network with their colleagues.

This year we will also conduct our Annual Meeting at the Tournament so we hope you will join us on September 10th for another great event. To get a copy of the invitation and registration form, go to the website -- [www.ssfne.org](http://www.ssfne.org) and click on Calendar of Events.

## WPI Annual Steel Design Conference

The SFNE Board of Directors wishes to thank the sponsors of the May 24th WPI Annual Steel Design Conference. Their generosity and support for SFNE is appreciated. The sponsors included:

Conference Sponsor

Nucor-Yamato Steel

Trade Sponsors

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Infra-Metals Corporation

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