



# SFNE Membership Meeting

## Thursday, April 29, 2010

Doubletree Hotel, 5400 Computer Drive, Westborough, MA 01581

### Why Attend?

- ✓ Network with your colleagues in the steel industry.
- ✓ Get the forecast for steel construction in 2010 from one of the industry's foremost experts.
- ✓ Learn what you can do to ensure that more construction projects use steel.

### Agenda

**5:00 pm - 6:00 pm**

Registration  
Networking Reception  
Sponsor Visits

**6:00 pm - 7:00 pm**

Dinner

**7:00 pm - 8:00 pm**

John Cross Presentation

### Fees

Meeting/Members	\$75.00
Meeting/Non Members	\$150.00
Sponsorship	\$100.00*

\* The sponsorship fee does not include dinner.

### Contact SFNE

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The Steel Fabricators of New England is pleased to invite you to attend the April 29th Spring Dinner Meeting. The event will provide you with both networking opportunities and the chance to hear from **John Cross**, Vice President, American Institute of Steel Construction (AISC).

John's presentation will update the construction and trend forecast he shared with SFNE in 2008. He will examine the impacts that the continuing construction recession will have on the structural steel industry and how the industry can best prepare to meet those challenges. Topics will include new forms of project delivery, eConstruction and eCommerce, sustainability and the changing workforce.

John will also discuss how fabricators can help their own cause by influencing more projects to structural steel.

### About John Cross



John Cross, P.E., is Vice President of the American Institute of Steel Construction and a frequent speaker at seminars and workshops focused on construction material pricing, sustainability, eConstruction and the early involvement of steel specialty contractors in the design and construction process. John pioneered the equipping of structural steel fabricators for early involvement in projects through a specialized training program conducted in partnership with the Design Build Institute of America. He was awarded the National Press Award from DBIA for contributions to the Design-Build movement in 2003.

John currently serves as the secretary of the Board of Direction of the buildingSmart Alliance and is a member of the ASHRAE 189.1 Standard Committee on High Performance Green Buildings. He is a registered professional engineer in Illinois and a graduate of Rose-Hulman Institute of Technology.

### SFNE Sponsorship -It's Good For Business!

Vendors can demonstrate their support for subcontractors and increase their visibility in the industry by becoming a SFNE Meeting Sponsor.

#### What You Get:

- ✓ A table-top exhibit to promote your company's products;
- ✓ Access to key subcontractors at one time and in one place;
- ✓ Your logo on the SFNE website, linked to your company website;
- ✓ A sponsorship sign and ribbons for all company attendees; and
- ✓ Special recognition during the dinner, in the marketing materials and in the Program Booklet.



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[Click Here To Register Online](#)

Company \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Name # 1 \_\_\_\_\_

Email \_\_\_\_\_

Name # 2 \_\_\_\_\_

Email \_\_\_\_\_

Name # 3 \_\_\_\_\_

Email \_\_\_\_\_

Name # 4 \_\_\_\_\_

Email \_\_\_\_\_

**Fees Charged or Enclosed:** \$ \_\_\_\_\_ Dinner \$ \_\_\_\_\_ Sponsor

**Payment Method**

Check



Account Number \_\_\_\_\_

Expiration \_\_\_\_\_ Security Code \_\_\_\_\_

Cardholders' Name \_\_\_\_\_ Signature \_\_\_\_\_

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## Make Checks Payable to SFNE

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